



**Sample Snow Services Proposal**

Alle Rorie  
7157 E Kemper Rd  
Cincinnati, OH 45249  
Phone: (800) 280-5153  
Email: goisales@gisdynamics.com

**Service Address**

Corporate America  
Jim Smith  
1 Corporate Way  
Cincinnati, OH 45249  
Phone: (513) 555-1212  
Email: jim.smith@corporateamerica.com

**Billing Info**

Corporate America  
Bob Smith  
1 Corporate Way  
Cincinnati, OH 45249  
Phone: (513) 555-1212  
Email: jim.smith@corporateamerica.com

**Service Start:** November 1 2012

**Service End:** March 31 2013

**Billing Start:** December 1 2012

**Billing End:** April 30 2013

**Seasonal Snow Maintenance Pricing**

<b>Seasonal Lot Plowing</b>	<b>\$6,676*</b>
<b>Seasonal Lot De-Icing</b>	<b>\$6,810*</b>
<b>Seasonal Sidewalk Clearing</b>	<b>\$2,851*</b>
<b>Seasonal Sidewalk De-Icing</b>	<b>\$2,526*</b>

\* = Price included in sales tax calculation

**Sub-Total: \$18,863**

**\* Sales Tax (6.5%): \$1,226**

**Total Seasonal Price: \$20,089**

**\*\*Monthly payment with tax: \$5,022**

## Lot Maintenance

**This is where you can type in a general service description for parking lot plowing and deicing. See an example below:**

Our winter services are provided to support our goals of obtaining a safe and functional environment during extreme inclement weather conditions. Winter snow and ice service is viewed as any other commodity-type service, when in fact it's not. This service is an unpredictable, emergency service...and Our Company understands the severity involved. We will make every attempt to achieve the best possible outcome.

### Lot Plowing

**This is where you can type in a scope of work for parking lot plowing. See an example below:**

**My Snow Removal Company will plow when 2" of snow has accumulated. This is measured by the contractor at the pavement, not to include drifts. Depending on the time of the snowfall, we attempt to service customers by 7:00 AM or 5:00 PM. often times roadway snow plows fill driveways aprons with excess snow after driveways have been cleared. If this causes a hazard or inconvenience, kindly contact us and we will attempt to clear this within a reasonably agreed upon time frame.**

Event Severity	Per Push Price	Pushes per Occurence	Occurence Price
2 < 3.10 in	\$1,050	1	\$1,050
3.10 < 5 in	\$1,166	1	\$1,166
5 < 7 in	\$1,312	1	\$1,312
7 < 9 in	\$1,499	1	\$1,499
9 < 11 in	\$1,749	1	\$1,749
11 + in	\$2,099	1	\$2,099
Blended Avg.	-	-	\$1,113

**Seasonal Subtotal: \$6,676**

**Sales Tax (6.5%): \$434**

**Total Seasonal Price: \$7,110**

## Lot Maintenance

### Lot De-Icing

**This is where you can type in a scope of work for parking lot deicing. See an example below:**

De-icing materials of the Contractor's choice will be applied to driveway/ parking lot, walkway, stairway and handicap access ramp areas at the discretion of the Contractor. The decision as to when and how much material is to be applied is based on many factors including but not limited to: current ground temperature, current weather forecasts from the national weather service and future weather prediction. Customer is aware that weather conditions in the area may change rapidly and without notice. Changes in weather conditions are considered to be an "Act of God" and the contractor assumes no liability as such.

My Snow Removal Company will not plow or sand/salt within 3 feet from any parked vehicles, equipment or other obstructions in parking lots, drives or other areas being cleared. Please attempt to move obstructions prior to our services being completed.

Event Severity	Per App Price	Applications per Occurrence	Occurrence Price
2 < 3.10 in	\$1,135	1	\$1,135
3.10 < 5 in	\$1,135	1	\$1,135
5 < 7 in	\$1,135	1	\$1,135
7 < 9 in	\$1,135	1	\$1,135
9 < 11 in	\$1,135	1	\$1,135
11 + in	\$1,135	1	\$1,135
Avg.	-	-	\$1,135

**Seasonal Subtotal: \$6,810**

**Sales Tax (6.5%): \$443**

**Seasonal Total (Applied): \$7,253**

## Sidewalk Maintenance

**This is where you can type in a general service description for sidewalk clearing. See an example below:**

Our winter services are provided to support our goals of obtaining a safe and functional environment during extreme inclement weather conditions. Winter snow and ice service is viewed as any other commodity-type service, when in fact it's not. This service is an unpredictable, emergency service...and Our Company understands the severity involved. We will make every attempt to achieve the best possible outcome.

### Sidewalk Clearing

**This is where you can type in a scope of work for sidewalk clearing. See an example below:**

**My Snow Removal Company will plow when 2" of snow has accumulated. This is measured by the contractor at the property, not to include drifts. Depending on the time of the snowfall, we attempt to service customers by 7:00 AM or 5:00 PM. often times roadway snow plows fill driveways aprons with excess snow after driveways have been cleared. If this causes a hazard or inconvenience, kindly contact us and we will attempt to clear this within a reasonably agreed upon time frame.**

Event Severity	Per Push Price	Pushes per Occurrence	Occurrence Price
2 < 3.10 in	\$448	1	\$448
3.10 < 5 in	\$498	1	\$498
5 < 7 in	\$560	1	\$560
7 < 9 in	\$640	1	\$640
9 < 11 in	\$747	1	\$747
11 + in	\$896	1	\$896
Blended Avg.	-	-	\$475

**Seasonal Subtotal: \$2,851**

**Sales Tax (6.5%): \$185**

**Seasonal Total: \$3,036**

## Sidewalk Maintenance

### Sidewalk De-Icing

**This is where you can type in a scope of work for sidewalk deicing. See an example below:**

De-icing materials of the Contractor's choice will be applied to driveway/ parking lot, walkway, stairway and handicap access ramp areas at the discretion of the Contractor. The decision as to when and how much material is to be applied is based on many factors including but not limited to: current ground temperature, current weather forecasts from the national weather service and future weather prediction. Customer is aware that weather conditions in the area may change rapidly and without notice. Changes in weather conditions are considered to be an "Act of God" and the contractor assumes no liability as such.

My Snow Removal Company will not plow or sand/salt within 3 feet from any parked vehicles, equipment or other obstructions in parking lots, drives or other areas being cleared. Please attempt to move obstructions prior to our services being completed.

Event Severity	Per App Price	Applications per Occurrence	Occurrence Price
2 < 3.10 in	\$421	1	\$421
3.10 < 5 in	\$421	1	\$421
5 < 7 in	\$421	1	\$421
7 < 9 in	\$421	1	\$421
9 < 11 in	\$421	1	\$421
11 + in	\$421	1	\$421
Avg.	-	-	\$421

**Seasonal Subtotal: \$2,526**

**Sales Tax (6.5%): \$164**

**Per Occurrence Total (Applied): \$2,690**

## Hourly Rates

Description	Hourly Rate
TRUCK w/ 10' PLOW	185
TRUCK w/ 9' PLOW	135
SKID LOADER W/ 7' PLOW	125
LABOR SHOVEL	48
SKID LOADER W/ 8' BOX	165
SNOW THROWER 22"	60

## Terms and Conditions

**This is where you can type in contract terms and conditions. See an example below:**

Our winter services are provided to support our goals of obtaining a safe and functional environment during extreme inclement weather conditions. Winter snow and ice service is viewed as any other commodity-type service, when in fact it's not. This service is an unpredictable, emergency service...and Our Company understands the severity involved. We will make every attempt to achieve the best possible outcome.

1. Snow plowing and de-icing service is contingent upon confirmation of landscape maintenance agreements, equipment and labor availability.
2. Geographic limitations apply.
3. Target/ready times may be stated but will not be guaranteed due to unpredictability of inclement weather commencement, traffic conditions and/or fatigue during continuous storms. (Safety considerations for our staff are equally as important as a safe environment on the property.)
4. In the event of untimely storm situations, all accessible areas shall be cleared as much as possible during business hours, then revisited after normal business hours as needed.
5. Our Company does not assume any liability for damages to property or persons related to inclement weather affecting mobility in any way.
6. Our Company is not responsible for damage of items covered by snow.
7. Our Company shall not be liable or responsible to owner, owner's representative or any governmental unit or entity for any fines, penalties or assessments for untimely or inadequate snow plowing or deicing.
8. Chemical ice melt or salt will be used in the de-icing procedure. Any damage resulting from the use of these materials is not the responsibility of Our Company.
9. Due to unpredictable conditions, service commencement is at the sole discretion of Our Company.
10. Owner or owner's representative shall make arrangements for dock equipment on pavement and locked, gated or any other security device that would inhibit the plowing or de-icing procedure prior to our arrival. Our Company assumes no responsibility for such arrangements.
11. Our Company reserves the right to commence service as needed 7 days per week, 24 hours per day, unless otherwise notified in writing.
12. In the event of de-icing product shortages or regulation thereof by state or local authorities, Our Company reserves the right to adjust pricing accordingly and will notify in writing of any adjustments.
13. Bulk snow removal services are available upon request at an additional cost on a first-come, first-served basis.
14. Please refer to your Proposal(s) for further details.

**\*\*Everything in this document is for demonstration purposes only. You can completely customize your proposal documents with Proposal Builder. Pricing, terms and conditions, scope of work details, company logo etc. are all customizable. Please call us with any questions: 800-280-5153 or email us: [goisales@gisdynamics.com](mailto:goisales@gisdynamics.com).**

**Acceptance Page**

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**Client Signature**

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**Date**

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**Client Printed Name**

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**Title**

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**Contractor Signature**

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**Date**

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**Contractor Printed Name**

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**Title**



